

Helping Organizations Clear the Biggest Hurdles That Keep Them From Achieving Their Peak Performance and Profitability!

Portfolio of Services



EMERGING LEADER DEVELOPMENT
A Program Tailored To Bridge The Gaps In An Emerging Leader's Transition



LEADING AT THE NEXT LEVEL

A Resource Geared At Providing Ongoing Support For Your Leadership Journey



EXECUTIVE LEADERSHIP ELITE THINK TANK

A Community Designed To Transform Your Organizational Leadership Culture



Who We Are



Prior to founding Dove Development & Consulting, Wes and Cindy Dove developed strong professional resumes while working in both large corporations and small, family-owned businesses. In addition to extensive work in behavior-based safety throughout North America, Wes held responsibility for safety compliance, human resources, and personnel development in multiple industries.

In over 20 years in the healthcare field, Cindy held responsibility for operations, hospice, and sales. By applying a foundation of leadership and effective workplace

communication principles, Cindy created high levels of success for the companies she served.

Both are Executive Directors with The John Maxwell Team, serve on that organization's President's Advisory Council and they're Certified Human Behavior Consultants through Personality Insights. Additionally, they are contributing authors for the Amazon Best-Seller, *Discover Your Team's Potential: Proven Principles for Engaging Your Team and Improving Performance*.



Their primary focus is filling the needs they personally experienced, and also watched great organizations struggle with while attempting to develop the "soft skills" of their up and coming leaders. By providing practical tools for immediate implementation, Wes & Cindy help the individuals and teams they work with overcome some of the biggest roadblocks preventing them from achieving peak performance and profitability in their respective workplaces.

To learn more about working directly with them, they can be contacted at wes@dove-development.net or cindy@dove-development.net or by visiting their website: <https://dove-development.net/>

How We Deliver Results



Whether it's a large group or a small executive team, our objective is to always provide practical tools that can be applied quickly and simply so the entire organization achieves a tangible return on investment!

In addition to the curriculum we've put together based on nearly 50 years of combined experience, as well as the world-class content we're licensed to deliver, we put very intentional thought into each possible way we can position the organization's we work with in positive light with their current team members, perspective team members, customers and clients, and the community they serve.



In any economy, developing a reputation for being *best-in-class* matters! When the right tools are in place, an organization is easily recognized as such by everyone they potentially impact. Not only do we build each lesson to offer applicable action steps to every participant, we're also very intentional about working with our clients to shine a spotlight on the investment they've made in their team members so they're providing a level of service that's unmatched in their respective industries!

If you're looking to create an atmosphere that attracts the best and brightest in your field, to develop a culture where engagement and productivity are constantly reaching new all-time highs, and an environment that your top performers would never dream of leaving, rest assured that we build tools for each of these into everything we do!



So how can the options we offer best fit your needs and your schedule? Be sure to look into the live virtual courses, the custom digital packages, as well as the tailored onsite opportunities outlined here to see how simple implementing these tools can actually be! And reach out to us directly with any questions at all!



An Overview of What Follows:

A Program Tailored to Bridge the Gaps in an Emerging Leader's Transition!



This six lesson course is designed to provide tools that any ***Emerging Leader*** can begin to implement immediately so they can overcome the challenges they face as their responsibility becomes more about leading the people on their team than executing a specific task.

A Resource Geared at Providing Ongoing Support for Your Leadership Journey!

Initially created as an ongoing resource for those who had completed our ***Emerging Leader Development*** course, this ***Leading At The Next Level*** program now offers additional options for individuals and organizations to be very intentional about creating ongoing personal and professional development plans.



A Community Designed To Transform Your Organizational Leadership Culture!

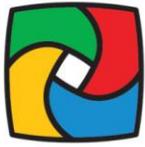


This exclusive group provides senior level executives and business owners with an atmosphere for ongoing leadership development, a confidential environment for collaboration and feedback on the leadership issues they're facing, and to strengthen their business relationships with other top leaders.



Dove Development & Consulting, LLC is recognized by SHRM to offer Professional Development Credits (PDCs) for SHRM-CP® or SHRM-SCP®. Dove Development & Consulting, LLC Is Also An HR Certification Institute Approved Provider And Is Authorized To Use The "Approved Provider" Seal With HR-Related Continuing Education Workshops and Seminars.

Tools for Developing a World-Class Culture of Effective Communication!



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Just a few years ago, Salesforce.com released their finding from a study of nearly 1,400 corporate executives where "86% cited lack of collaboration and ineffective communication for workplace failures." This curriculum provides a practical

framework for learning to recognize and understand the communication style of nearly anyone AND it lays the foundation for becoming more effective in EVERY interaction!

With over two dozen different customizable lessons based on the science known today as the DISC Model of Human Behavior, you will be able to build these practical tools into any level of your organization to ensure your culture is one that exemplifies truly effective communication!



The Maxwell Method

As Executive Directors with the John Maxwell Team, the certification program founded and led by John Maxwell, Wes and Cindy have been trained and certified by John and the Faculty of the John Maxwell Team to lead you through ***The Maxwell Method*** – John's leadership experience and philosophies as applied to:

- Leadership, Personal, and Professional Development
- Speaking and Communicating
- Coaching
- Selling



Dove Development & Consulting, LLC has been able to work with the Virginia Department of Labor and Industry to ensure the training and professional development options provided is recognized to count toward the total number of required classroom hours for those enrolled in registered apprenticeship programs. Reach out to admin@dove-development.net for additional details on how your organization can take full advantage of this option.



If you've seen or even experienced this in your career, you know just how important strategic development can be in helping an **Emerging Leader** be successful in at each new level!

The cost of turnover can often be as much as 300% of the position's salary. Replacing someone in a leadership role could easily cost the organization six figures... And what about the attrition that happens throughout the team as a result of any deficiencies in leadership?

Providing the right tools for the **Emerging Leader** could save a company tens of thousands of dollars in staffing costs as well as adding huge numbers to the bottom line through improved productivity! This course is built to provide significant *Return on Investment* by helping *Bridge The Gaps* in **ANY Emerging Leader's Transition!!!**

Lesson titles and objectives:

1. *Why Leadership?*
 - Understanding that leadership isn't just tied to a title & Developing influence with the team you lead
2. *Critical PRINCIPLES for Effective Communication*
 - Learn these five keys to build influence within your team with every interaction
3. *Recognizing & Understanding Communication Styles*
 - How to avoid the traps of "Speaking the Wrong Language"
4. *Critical PRACTICES for Effective Communication*
 - Apply these five keys to establish strong relationships and develop an awesome culture within your team
5. *Keep Growing to Keep Leading*
 - How to build a personal & professional development plan to excel at EVERY level
6. *Leadership Thinking*
 - The importance of strategic thinking in a leadership role

A *Certificate of Completion* is issued to each participant who fulfills the course requirements by identifying and taking action on items they learn in each lesson that can drive immediate return on investment for their organization!

This results-oriented course is offered live virtually once each quarter, as an on-demand course with lifetime access, and as a customized onsite option that's tailored to meet your organization's specific needs.

Additional detail can be found at www.EmergingLeaderDevelopment.com

Each of the six lessons in this course have been approved for credit through the Society of Human Resource Management (*SHRM*), the Human Resource Certification Institute (*HRCI*), and the Virginia Department of Labor.



EMERGING LEADER DEVELOPMENT

A Program Tailored To Bridge The Gaps In An Emerging Leader's Transition

What People Are Saying About Emerging Leader Development



We were very intentional about developing our people through this leadership program. Having sent all of our managers through this class, it's made an incredible difference with all 3 of us having the same course and being accountable to one another with the course work.

The content of this class is terrific! It is great for a new leader, or someone who has been in the position for a long time. Highly recommend for your entire team!

Steven Faught – Owner



*I recently had the pleasure of participating in the 6 week **Emerging Leader Development Program** with **Dove Development & Consulting**. I highly recommend this program to leaders of all stages. This content is not just for new leaders. I have been in a direct leadership role for the past 13 years and I found numerous things that I could implement and make changes to, to be a better leader and really develop my team.*

*When leading our teams, we all face challenges with different personalities and communication styles, so I found the most value in **Effective Communication** and **Strategic Thinking**. Wes and Cindy Dove do a wonderful job of presenting this program in an informative and interactive manner. Not only is the content relevant to most leadership roles, but you get so much more than just the 6 course content. You have access to the recording of each session, lesson guides and an interactive Q & A portion where Wes and Cindy will spend as much time as you need to answer all your questions. If you have not had the opportunity to take this course yet, I would encourage you to check it out. You will not be disappointed.*

Debbie Fortner - Branch Manager

*The **Emerging Leader Development** program was definitely a great refresher for anyone who leads a team, whether you are CEO or new to leadership. As an experienced leader, I was not only able to reflect on where I've been in my leadership, but also where I want to go and what skills I need to work on to harness more of my strengths. I recommend it for anyone who wants to be the best leader they can be.*



Dr. Taura Barr - Chief Science Officer/Partner

*Wes and Cindy's courses break down leadership theories in a way that can be applied practically in the work setting. To help ensure application, the **Emerging Leadership Development** course utilizes group accountability as a positive means to encourage participants to practice what they are learning in class. I highly recommend signing up.*



Stephanie Reese, PHR & SHRM-CP - Human Resource Director

A Resource Geared at Providing Ongoing Support for Your Leadership Journey



LEADING AT THE NEXT LEVEL

Initially created as an ongoing resource for those who had completed our *Emerging Leader Development* course, this *Leading At The Next Level* program now offers additional options for individuals and organizations to be very intentional about creating ongoing personal and professional development plans.

We offer 3-month, 6-month, and 12-month memberships that provide access to the live sessions, which are typically held from 5-6p EST on the 1st and 3rd Wednesday of each month, as well as access to a complete digital library of every lesson since the program was launched in late 2018. And as of late summer 2020, there's also a *LIFETIME* membership package available providing ongoing access to this complete program!

We also offer specific packages that cover some of the most relevant topics that leaders face in business today. These packages are designed to provide tools that can be used immediately to address your challenge so you can see a tangible return on investment right away!

As Approved Recertification Providers with the *Society for Human Resource Management (SHRM)* and the *Human Resource Certification Institute (HRCI)*, nearly every lesson in this program has been approved for continuing education credits. Credit approval for each lesson will be shown by listing the organization by the title.

Each lesson has also been approved through the Virginia Department of Labor to count toward the total number of required classroom hours for those enrolled in Registered Apprenticeship programs.

And we love customizing these lessons to be delivered onsite in order to help create strong leadership cultures throughout organizations!

For an up-to-date list of all the lessons included in this course, as well as specific information regarding the continuing education credits approved for each lesson, you can use the QR code below or check go to <https://dove-development.mykajabi.com/LeadingAtTheNextLevel> to learn more about accessing any of the digital options.



LEADING AT THE NEXT LEVEL

A Resource Geared At Providing Ongoing Support For Your Leadership Journey





Transform Your Leadership Culture!

The objective for this exclusive group is to provide organizational leaders with an atmosphere for ongoing leadership development, a confidential environment for collaboration and feedback on the leadership issues they're facing, and to strengthen their business relationships with other top leaders in the area. This group currently has a limit to the number of participants annually.

This is a yearlong commitment with full group sessions being held quarterly. Each session will follow a very intentional structure to ensure all participants get maximum value from not only the content covered, but also from stronger relationships built with their peers in this group. Sessions will follow this format:

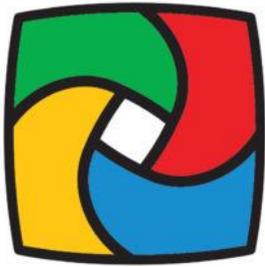
- 12:00p – 1:00p: Lunch with open discussion on action taken since the last session, with the opportunity to share successes and failures, and the opportunity to get input from others in the group.
- 1:00p – 2:00p: An exclusive lesson delivered by Dove Development & Consulting developed specifically for this group, based on the current needs of the participants.
- 2:00p – 3:00p: Participants will break into small groups for focused discussion on the content covered in the lesson. This discussion will be based on tailored questions tied back to the topic at hand.
- 3:00p – 4:00p: Participants will develop action steps based on the content of the session that they will be intentional about implementing in their respective organizations prior to the next quarter's session.
- Each session will close promptly at 4:00p with specific action items for all participants to apply and be prepared to report out on at the following session.

Participant Criteria:

- All members must be owners or executives responsible for \$2+ million in annual revenue and have at least 10 people working in their company/work group.
- All members must be solution-focused; in order for an issue to be discussed in a group session or the discussion forum, it must be accompanied by at least one practical solution.
- A professional level of confidentiality is expected. Issues discussed in the room (specific situations and/or personnel) stay in the room.
- While we hope it's never needed, membership may be terminated if a member violates standards of professional integrity or becomes a source of negativity within the group.
- Attendance/Participation is critical. Members are expected to attend at least 3 of the 4 annual sessions. Alternates may be considered with advanced notice.

****Member organizations also receive exclusive opportunities & discounts!***

Tools for Developing a World-Class Culture of Effective Communication



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- ✓ What if everyone in your organization learned to recognize someone's primary communication style just by asking *TWO* simple questions?
- ✓ What if your entire team understood the most critical things to say and do to *CONNECT* with each individual they interact with on a daily basis?
- ✓ What if your team members could learn to *ADAPT* their communication style to the person they're working with and eliminate the majority of misunderstandings in the workplace?
- ✓ What if there was a way to see how the individual's in your organization match up with the customers and clients they deal directly with, and the rest of the world?
- ✓ What if you could implement a system that helped everyone in your organization immediately recognize the communication style of each person they work around so they could collaborate more effectively?
- ✓ What if there was a tool they could use in advance so they could be more prepared in more stressful interactions?

Just a few years ago, Salesforce.com released their finding from a study of nearly 1,400 corporate executives where "86% cited lack of collaboration and ineffective communication for workplace failures."

The following options are some of our most popular courses and can be customized and delivered onsite to help your organization develop a world-class communication culture, regardless of your industry or client base! And this is just a snap-shot of the two-dozen different curriculum we can provide to help transform your organization's culture by providing a framework for effective communication!

✓ *Learn The Foundational Principles for Changing Your Companies Communication Culture!*

In under two hours, we will lead your team through a session that will provide a foundational understanding for using The Model of Human Behavior in **EVERY** professional and personal interaction by giving them the tools to use for:

PIECING TOGETHER



YOUR PEOPLE PUZZLES

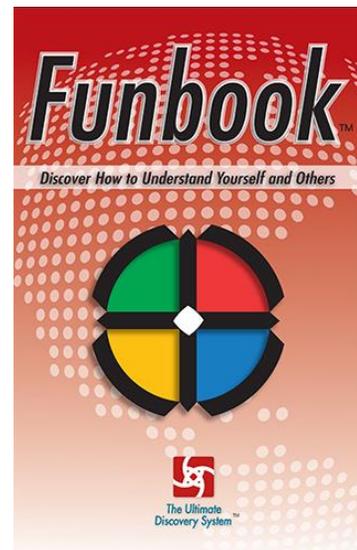
- Communicating with one another more effectively...
- Avoiding common misunderstanding that occur between people with different behavioral styles...
- Reducing stress and increasing productivity in your workplace...

✓ Understanding the Fundamentals of Behavioral and Communication Styles

By Learning This Essential Piece of Curriculum from Personality Insights, You Can Begin Implementing The DISC Model of Human Behavior Throughout Your Organization As You:

- Learn How the *Fundamentals* of The DISC Model of Human Behavior Can Impact Your Team Culture
- Learn The Keys to Stronger Business Relationships
- Build Effective Communication within Your Workforce
- Learn Ways for Developing Buy-In with Employees
- Learn to Avoid What Accounts for 80-90% of Personal Disagreements in Every Workplace!

In this half day session, we'll guide you through the **FUND**amentals of understanding the Model of Human Behavior, how your own unique blend of the four styles impact all of your interactions with others, and how to use this information to be more effective moving forward! We'll also work through multiple case studies to help you understand situations from other perspectives!



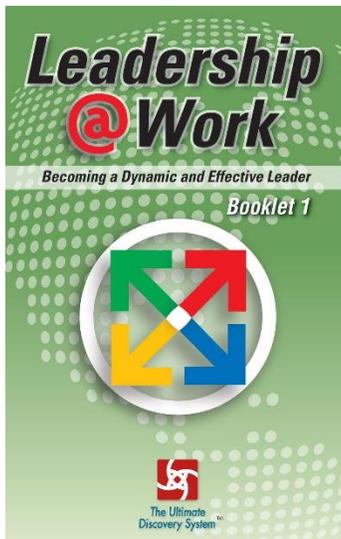
✓ Becoming a Dynamic and Effective Leader

Becoming a dynamic and effective leader is about understanding behaviors and leadership styles. This high-powered guide offers you vital insights towards becoming a greater leader. This session will help you develop even more influence on a daily basis with the people with whom you come in contact.

In just 4 hours, we provide the tools necessary for unlocking your potential by identifying how you lead in different areas of your life. This lesson will provide you with a great understanding of how our own communication and behavioral styles change as we lead others in different areas of our lives.

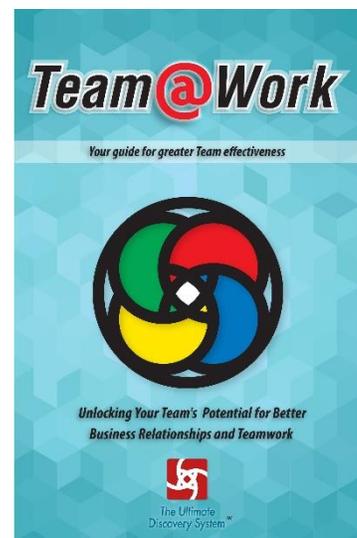
Key concepts covered provide insight on:

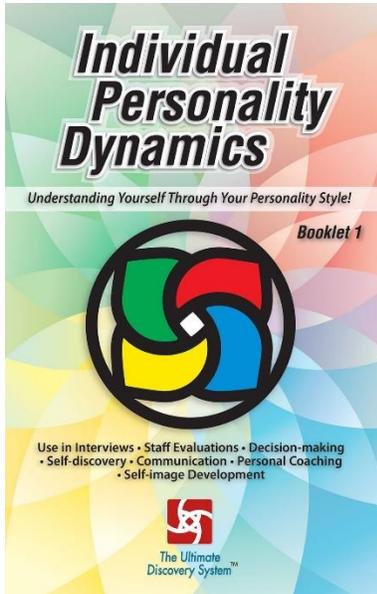
- Becoming an effective leader for all behavioral styles
- Building stronger teams
- Initiating successful relationships



✓ Unlocking Your Team's Potential for Better Business Relationships and Teamwork

Team @ Work helps you to unlock your team's potential for better business and relationship success. Includes: Strengths of the personality styles; Your personality map – How your personality "flows"; Understanding others; Interacting with others; Personality clues; Team exercise about how to adjust to team members. Also – comes with Team Chart worksheets and information on internal and external motivators; Insights for peak performance; Potential danger zones and Empowering statements to use to develop better teamwork.





✓ *Understanding Yourself Through Your Personality Style – Individual Personality Dynamics*

This half-day session walks participants through a structural process for developing a strong understanding of their own behavioral and communication style while providing them with a whole new perspective on their individual decision-making process. This session also provides an in-depth look at their individual behavioral style blend so they can develop a clear picture for their strengths and blind spots.

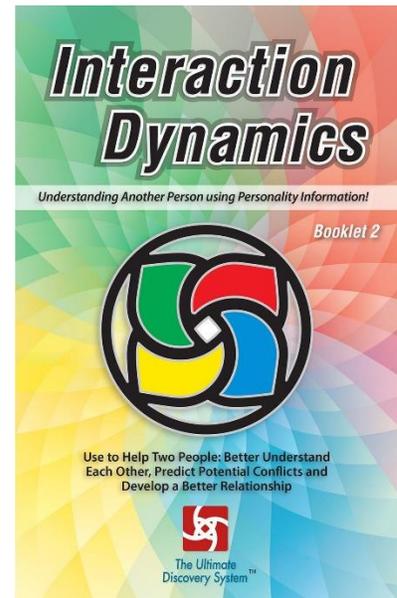
As participants gain this new understanding of themselves, they're able to make decisions from a wider point of view and learn to adapt their own communication style to interact more effectively with others!

*This sessions requires participants to complete one of the assessment outlined at <https://dove-development.net/what-we-do/behavioral-assessments/>

✓ *Understanding Another Person Using Personality Information – Interaction Dynamics*

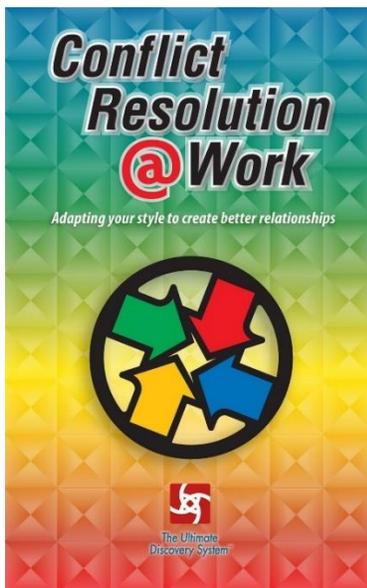
Built on the content covered in *Individual Personality Dynamics*, this half-day session is designed to walk two individuals who work closely together through a process of understanding one another in a way that leads to a strong working relationship moving forward. As pairs in this session learn the differences in each other's communication needs, and how to appreciate and respect those differences, they develop a framework for achieving optimal results together.

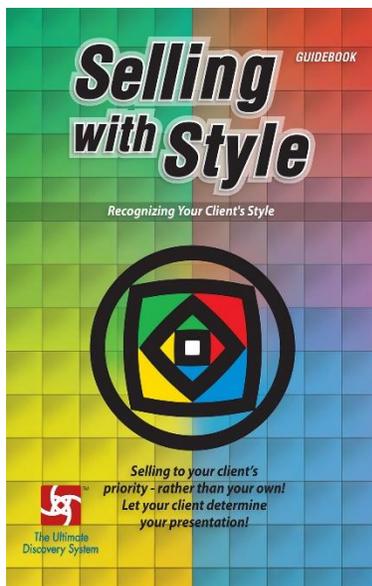
While this session is most commonly used with individuals who work together on a daily basis, it's also effective for couples who want to develop better communication with each other!



✓ *Adapting Your Style To Create Better Relationships – Conflict Resolution @ Work*

Wherever you have people, you will have conflicts. This half-day session is designed to help resolve this issue. This tool can be used in Staff development; Management negotiation; Team building; Identifying different types of conflict; Defining differences in expectations; Understanding the cycle of conflict; Negotiating conflict, Response strategies; Communication techniques and Tips. Also included is personal coaching for individual conflict dynamics and resolution.





✓ *Selling to Your Client's Priority Rather than Your Own!*

Let your client determine your presentation! Nearly 50% of all sales occur with clients who have the same communication style as the person selling – unless there's a firm understanding of how to apply The Model of Human Behavior!

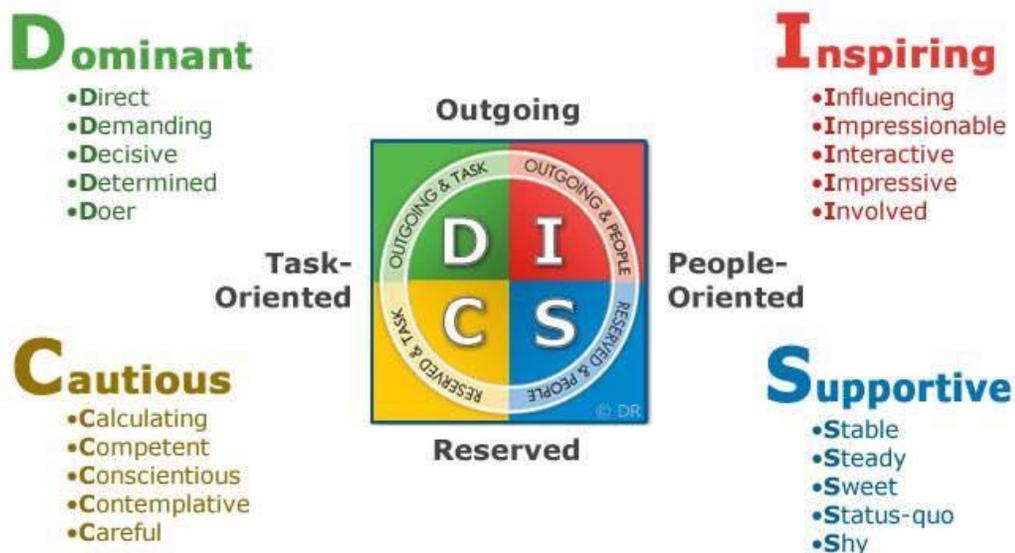
If you're concerned that your team may be missing great opportunities, this half-day session is for you!

By Implementing the DISC Model of Human Behavior In Your Organization's Sales Process, you will:

- Learn How to *APPLY* The DISC Model of Human Behavior with Your Customers & Clients
- Learn *The Platinum* Rule of Connecting in Sales
- Build Effective *Bridges* in the Sales Equation
- Increase the Percentage of New Contacts You Connect with Immediately
- Learn to Avoid What Accounts for 80-90% of LOST SALES!

In addition to each of these topics listed, we have around twenty other lessons that can be tailored to meet your organization's needs and help make the simplicity of The Model of Human Behavior a core piece of your culture! And while nearly all of these workshops can stand independent, we can also help you get the most possible value from any of this content by providing your team with access to some of the most practical yet scientifically accurate DISC assessments on the market today! You can learn more about assessment options, as well as the several other reporting options we offer at no addition cost at <https://dove-development.net/what-we-do/behavioral-assessments/>

**Any of the options we offer on The Model of Human Behavior can be combined with other resources listed here in order to ensure your team gets exactly what it needs to achieve peak performance and optimal productivity!*





The Maxwell Method

Applied Leadership Lessons, Principles and Practices Based on the Work of John C. Maxwell, the World's Foremost Leadership Expert

For nearly 50 years, John C. Maxwell has studied and applied leadership principles as a leader, mentor, coach, business owner, counselor and friend. John not only talks the talk, he walks the walk. His practical leadership experience and advice is called upon by dignitaries in every level of influence – from the military to educational institutions to executive offices to presidential cabinets all over the world.

John has invested in leaders from all walks of life. His unique insights into the nature of leadership have earned him respect across generations of influencers and visionaries. John's vision for developing and training leaders who then develop and train even more leaders has resulted in a legacy of transformational leadership across the globe. He is a #1 New York Times bestselling author, coach, and speaker who has written more than 100 books, which have sold more than 26 million copies and have been translated into 50 languages. Each year, he speaks to Fortune 500 companies, presidents of nations, and many of the world's top business leaders. In 2014, John was named the most influential leadership expert in the world by Business Insider and Inc. magazines. He has also been identified by the American Management Association® as the leader who has most influenced business. John also received the Mother Teresa Prize for Global Peace and Leadership from the Luminary Leadership Network.

As Executive Directors with the John Maxwell Team, the certification program founded and led by John Maxwell, we have been trained and certified by John and the Faculty of the John Maxwell Team to lead you through **The Maxwell Method** – John's leadership experience and philosophies as applied to:

- Leadership, Personal, and Professional Development
- Speaking and Communicating
- Coaching
- Selling

These are the skills that can help a good leader become a great leader. Whether you want to grow personally and professionally, to improve your speaking, coaching, or sales skills, or to connect with other like-minded leaders, you have come to the right place.



**Leadership Skills for Corporate Teams,
Small Groups, Career Professionals &
Individuals**

"Everything rises and falls on LEADERSHIP." –John C. Maxwell

Whether you are responsible for developing your company, others, or yourself, the more effective you are as a leader, the further you will go. Our leadership development training is based on John Maxwell's proven leadership practices and lessons – the same skills, principles and values that John has used to train and develop leaders of nations as well as Fortune 500 corporate entities for nearly fifty years. We are happy to provide you and/or your team with the leadership development programs ranging from 60-90 minute Lunch & Learn sessions to a Two-Day Workshop on *Living the 21 Irrefutable Laws of Leadership*.

Maxwell Leadership Assessments

"Real leadership is being the person others will gladly and confidently follow." –John C. Maxwell

We also offer 360-degree leadership assessments as well as team leadership diagnostics, each based on John Maxwell's material and methodology, to help identify individual or organizational leadership gaps AND develop a comprehensive plan for paving the way forward!

Skills Training in Speaking, Presenting & Communicating

"Everyone communicates, few connect. We will show you how to connect and make an impact through your speeches and presentations."

Want to know the secret to getting anything you want in your professional and personal life? **Communication.** Communication is the key that unlocks the door to effectively influencing others. Whether you are leading a team of people in your company, running a business, negotiating a contract, or seeking buy-in from others, if you know how to communicate, you will be much more successful than those who do not. We can help you master the art of communication so you can connect and engage with others at every level.

Whether it's participating in a 90 minute Lunch & Learn on *Speaking for Impact & Influence* or a half-day *Speaking Skills Workshop*, these tools can make an impact on how each individual in your organization delivers their message to the team they lead!



Coaching Skills for Executives, Managers, Team Leaders & Entrepreneurs



"Good leadership isn't about advancing yourself. It is about advancing your team." – John C. Maxwell

Coaching is the art of influence that underpins leadership in the 21st century. If you cannot coach, you cannot lead. As you are working

with people on your team, you will find that every one of them is different. As their leader, your ability to coach will help bring each person's individual skills, personalities and styles together so that you are all working as one unit. Learning to coach individuals to success is essential for every leader. The more successful the individual, the more successful the team and the organization.

Using the Maxwell Method of Coaching, a proven model for effectively coaching others to improve their results, we can facilitate the one of several different tailored programs for you and/or your team. Contact us directly to learn more about these exclusive options.

Sales Skills for Executives, Managers, Team Leaders & Entrepreneurs

"Want to build your client base and have a constant flow of business? Learn how to sell using the Maxwell Method."



Selling is essential for any business or profession. Whether you are looking for new business or applying for a new position to advance your career, unless you know how to sell, you will not have a successful outcome. Put another way, "nothing happens until someone sells something". The Maxwell Method of Selling introduces the fundamentals of selling and marketing – skills that are essential for every leader, manager, business owner, or professional.

From understanding your value proposition and the power of branding to knowing specifically who to target for your services, this material is useful for those who are brand-new to the art and science of selling, as well as to those who are experienced in selling. The following sales skills training will equip you with the strategies and techniques to become comfortable with the sales process, conduct sales conversations with confidence, win business proposals, and increase revenue.

Whether you're looking for a *Lunch & Learn*, a Half-Day Workshop, or an intense Sales Bootcamp, this curriculum can provide your team with the foundation they need to deliver best-in-class results!

Pricing Structure:

Emerging Leader Development

- Digital or Live Virtual course: \$247 per participant
- Customized onsite package: contact us directly
- All six individual lessons in this course have been pre-approved for recertification credit through **SHRM** and **HRCI**.

Leading At The Next Level

- Digital or Live Virtual program: \$147 for a 3-month subscription, \$267 for a 6-month subscription, or \$497 for a 12-month subscription (all per-participant).
- A new *Lifetime Access* package is now available as well!
- Digital Bundles: \$20 per course hour. (3-hour bundle = \$60; 5-hour bundle = \$100; etc.)
- Nearly every lesson has been approved for credit through **SHRM** and **HRCI**.

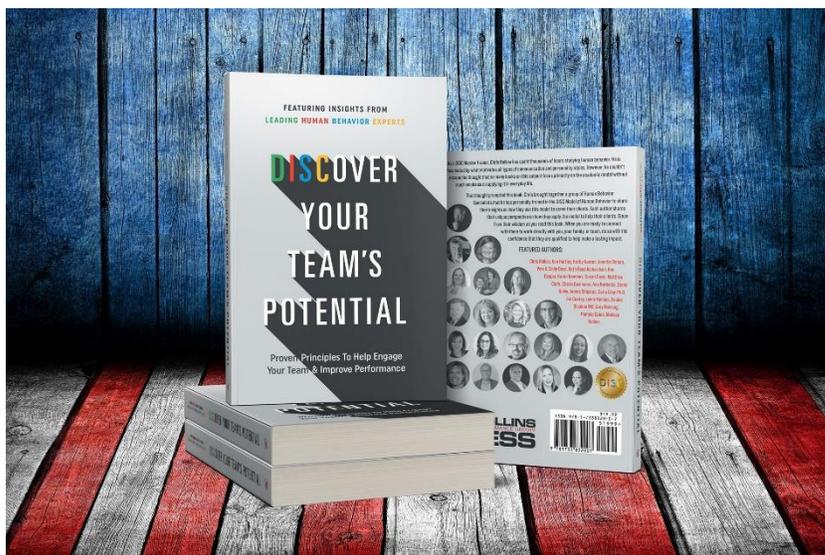
Customized onsite packages vary based on the amount of content and number of participants involved.

- Lunch & Learn sessions begin at \$1,000
- Half-Day sessions begin at \$2,500
- Full-Day sessions begin at \$4,000
- Travel, lodging, and participant materials vary.
- 50% deposit to secure requested dates; balance due upon delivery of service.

Pricing for exclusively licensed Maxwell Method courses are set by The John Maxwell Team and are non-negotiable. Contact us for information.

***We also provide Executive Coaching services in select situations.**

And to learn more about *Effective Communication using The DISC Model of Human Behavior*, check out the Amazon Best-Seller we contributed to in June 2019, **Discover Your Team's Potential: Proven Principles for Engaging Your Team and Improving Performance**



Other Growth & Professional Development Resources:



INTENTIONAL ACTION FOR ONGOING GROWTH
A Platform Created To Catapult Your Personal & Professional Growth Process




A DAILY DOSE OF LEADERSHIP
A Complimentary Email Series Built To Serve Your Leadership Journey

Check Out the Complete List of Digital Products That Can Be Accessed On Demand by Clicking the QR Code Below



EMERGING LEADER DEVELOPMENT

Keys To Effective Communication



LEADING AT THE NEXT LEVEL

Build A Reputation As A Servant Leader



LEADING AT THE NEXT LEVEL



Practices of a High Performing Team



LEADING AT THE NEXT LEVEL



LEADING AT THE NEXT LEVEL

Recruitment, Retention, & Culture



LEADING AT THE NEXT LEVEL

The Best Use Of A Leader's Time



LEADING AT THE NEXT LEVEL